

02.12.2023.

## PRICE LIST 2024 – JUST SAIL CHARTER (BAŠKA VODA)

SAILBOAT	NAME	YEAR	Cabin	04.05.- 18.05.	18.05.- 25.05.	25.05.- 01.06.	01.06.- 08.06.	08.06.- 22.06.	22.06.- 29.06.	29.06.- 06.07.	06.07. 13.07.	13.07.-10.08.	SCP	Deposit
				05.10.- 02.11.	28.09.- 05.10.	21.09.- 28.09.	14.09.- 21.09.	31.08.- 14.09.	24.08.- 31.08.	17.08.-24.08	10.08.- 17.08.			
<i>Elan Impression 50</i>	<b>FINES DE CLAIRES</b>	2018	5+1	3400	3700	4300	4650	5250	5800	6100	6400	6800	390	3000
<i>Bavaria 50 Cruiser</i>	<b>NINA</b>	2008	5	2700	2900	3200	3500	3700	3850	4050	4200	4400	380	2500
<i>Elan Impresion 45</i>	<b>MONACO</b>	2019	4	2500	2700	3150	3450	3850	4200	4400	4600	4750	350	2300
<i>Oceanis 43</i>	<b>BLACK SHEEP</b>	2010	3	2000	2150	2400	2600	2800	3000	3100	3200	3400	350	2000
<i>Oceanis 38.1</i>	<b>BABY DORY</b>	2017	3	1850	1950	2100	2500	2900	3150	3300	3400	3500	290	1800
<i>Sun Odyssey 409</i>	<b>ARIES</b>	2012	3	1850	1950	2100	2400	2650	2800	2900	3100	3200	320	1800
<i>Bavaria 37</i>	<b>AURORA</b>	2017	3	1800	1900	2000	2250	2500	2650	2800	2950	3100	290	1800
<i>Bavaria 37</i>	<b>BABY PANDA</b>	2018	3	1800	1900	2000	2250	2500	2650	2800	2950	3100	290	1800
<i>Elan Impression 384</i>	<b>LISSA</b>	2005	3	1600	1700	1800	1950	2200	2400	2600	2700	2800	320	1500

Prices are in EUR, per week, and per boat.

## DISCOUNT

### EARLY BOOKING\*

SAILBOATS: 15%

### OTHER DISCOUNTS – not to be combined with early booking

2 weeks charter - 5%

3 weeks charter - 10%

Repeated client - 5%

### MAX DISCOUNT APART FROM EARLY BOOKING: 15\*

Booking made until 01.01.2024.

## PRICE FOR LESS THAN ONE WEEK

6 days= NP\*, 5 days= NP, 4 days= NP+20%, 3days= NP+30%, 2days = NP+100%

\*NP = NP (normal price) = week price divided with 7 and multiply with number of charter days

## INCLUDED IN THE PRICE

Boat with the inventory as specified in the inventory list of each boat

VAT (13%)

Berths in base marina

## NOT INCLUDED IN THE PRICE

Bank transfer fees

Fuel

Berths in other marinas or harbours

## MANDATORY EXTRAS

**Charter pack\*:** Price by PRICE LIST

**Tourist tax:** - 1,33€/person/day

- children under the age of 12 and more than 69% invalids do not pay
- children 12-18 pay 50%

**\*Charter pack includes:** 25% VAT, final cleaning, bed linen, bath towels (1pp), kitchen towels, gas bottle, , diver's fee, outboard engine with 3l fuel or electrical outboard (Elan 45 Impression , Elan 50 Impression), WI-FI Internet

## OPTIONAL EXTRAS

**Stand up paddle bord (SUP)** : 120€/week - to be ordered in advance, limited number

**Beach towels**: 8€/piece - to be ordered in advance, limited number

**Early boarding (by 13:00 -14:00)**: 180€/charter - to be ordered in advance, limited possibility

**Late Check out (until 10), return Saturday** : 150€/charter- to be ordered in advance,limited possibility

**Pets on board**: 200€

**ICE maker**: 50€/week -- to be ordered in advance, limited number

**Diver** ( for non standard check out time ) : 80 €

## CREW SERVICES\*

**SKIPPER**: 180€/day + nourishing (1350€/week + nourishing)

\*the crew services are payable directly on spot to the service provider

## ONE WAY TO / FROM DUBROVNIK

One way to Dubrovnik\* : 500€ + mooring fees in DU+ check-out on Friday 8 AM in Dubrovnik

One way from Dubrovnik: 500€ + mooring fees in DU+check-in on Sunday 5 PM in Dubrovnik

\*to be ordered in advance, subject to availability

## REFUNDABLE SECURITY DEPOSIT

- ✓ amounts specified in the price list table for each boat
- ✓ payable in cash or credit cards: Visa or Master
- ✓ covers the Casco insurance policy deductible
- ✓ to be refunded if no damage

## NON-REFUNDABLE SECURITY DEPOSIT – DEPOSIT WAIVER FEE

**Elan 384 Impression** : 150 €/week (non-refundable) + 100€/charter (refundable)

**Oceanis 38.1, Sun Odyssey 409, Bavaria 37, Oceanis 43**: 250 €/week (non-refundable) + 150 €/charter (refundable)

**Bavaria 50, Elan 45 Impression**: 350 €/week (non-refundable) + 200 €/charter (refundable)

**Elan 50 Impression**: 400/ week (non-refundable) + 300 €/charter (refundable)

## INFORMATIVE PRICES OF THE THIRD PARTY SERVICES

Third party services are payable directly to the service provider

### PARKING

**PARKING IN BAŠKA VODA (MARINA PARKING)** 80€/car/week

## PAYMENT CONDITIONS

**BOAT CHARTER**: 50% by booking confirmation/contract signing

50% 4 weeks before starting date, by bank transfer (wire) or Visa/Master credit card

**MANDATORY EXTRAS**: by check-in

**OPTIONAL EXTRAS**: by check-in

**CREW SERVICES**: directly to the crew in cash by check-in

## EMBARKATION/DISEMBARKATION

**EMBARKATION**: Saturday after 17:00

**DISEMBARKATION**: Saturday till 08:30 with a return to base the evening before until 18:00

## IMPORTANT NOTICE

The general conditions of chartering vessels are the consistent part of this price list and are published on the web page [www.justsail.hr](http://www.justsail.hr)

JUST SAIL reserves the right to change the prices without the previous notice. Changed prices will apply only on the contracts signed after the price change date.

Any price from the price list can be subject to the individual discounts approved by JUST SAIL depending on the relevant circumstances at a given moment (e.g. last-minute discount, loyalty discount. special offer...).

Boats are chartered exclusively on Saturday-Saturday weekly basis but JUST SAIL reserves the right to decide upon relevant circumstances - booking situation, low season period or similar - when to offer charters for periods shorter or other than a week and out of Saturday-Saturday time frame

Complaint on the quality of our services may be submitted in writing to the company's postal address: Zrinsko-Frankopanska 60c, 21300 Makarska or by e-mail at: [info@justsail.hr](mailto:info@justsail.hr) . JUST SAIL will reply to the complaint within 15 days' period.

## INFORMATION & BOOKING

Please do not hesitate to contact us and ask for any information you require, as well as for an informative offer for the boat charter.

**JUST SAIL d.o.o.**

**Banka: Zagrebačka Banka d.d.**

**SWIFT: ZBAHR2X**

**IBAN: HR9323600001103017512**

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